



Surface Navy Association

**Board of Directors Meeting
9 January 2017**

BOD 9 Jan 2017

**SURFACE NAVY ASSOCIATION
BOARD OF DIRECTORS MEETING
HYATT REGENCY CRYSTAL CITY HOTEL
ARLINGTON, VIRGINIA
9 JANUARY 2017**

AGENDA

1300	Welcoming Remarks	ADM Hogg
1330	Secretary's Report <ul style="list-style-type: none">• Election of Board of Directors<ul style="list-style-type: none">○ Introduction of new BOD Members• Election of the Chairman of the Board	CAPT Lee
1345	President's Remarks	VADM McCullough
1400	Treasurer's Report <ul style="list-style-type: none">• Financial Report• Proposed 2017 Budget	CAPT Tackett
1415	2016 Programs: Goals and Objectives <ul style="list-style-type: none">OverviewMembership CommitteeAwards CommitteeFinance CommitteeSymposium CommitteeCommunications CommitteeCorporate Relations CommitteeScholarship Committee	CAPT Erickson RADM Reilly CAPT Adler CAPT Tackett for VADM Earner RADM Hart CAPT Lundquist VADM Blake VADM Gunn
1600	Open Discussion and New Business	
1645	President's Summary	VADM McCullough
1700	Chairman's Closing Remarks	ADM Hogg



Welcoming Remarks

ADM Jim Hogg

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Secretary's Report

CAPT Dave Lee

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Agenda

- Approval of 2016 BoD Meeting minutes
- 2017 BoD election
- Election of BOD Chairman



2016 SNA BOD Minutes

- Draft Minutes Posted on SNA BOD Website
- Action Items
 - Do a letter campaign to the Admirals to encourage membership.
 - Go out to all members to check contract information



Board of Directors - Election

■ Timeline

- Request for nominations: 1-30 Sep
 - Promulgate e-mail 1 September
 - Letters to expiring Board members
- Ballot preps: 1 Oct – 1 Nov
- Notification of ballots online: 1 Nov
- Voting period: 1 Nov – 4 Dec
- Complete validation of results: 5 Dec



CY 16 Board of Directors

■ Expiring terms:

- RADM Mark Buzby
- RADM Dennis Conley
- GSMC Osiris Gonzalez
- RADM Vic Guillory
- CAPT Sam Howard
- LCDR Cam Ingram
- CMDM Patrick Ortega
- LCDR Anthony Seifert
- LCDR Rob Tryon



Present Board

	CY16	Expiring Terms
E1 – E6	0	0
E7 – E9	4	2
O1 – O4	7	3
O5 –O6	8	1
O7 – O10	5	3
Civilian	<u>1</u>	<u>0</u>
Total	25	9

Note: 1. Max number of board members IAW by-laws is 25
 2. Can select 10 new members
 - replace expiring terms
 - RADM Cathal O'Connor was selected as an O-6 and is counted presently in that category



2017 BOD Election

	CY16	Vacancies	No. of Nominations
E1 – E6	0	0	1
E7 – E9	4	2	3
O1 – O4	7	3	11
O5 –O6	8	2	16
O7 – O10	5	3	3
Civilian	<u>1</u>	<u>0</u>	<u>2</u>
US Coast Guard	<u>0</u>	<u>0</u>	<u>1</u>
Total	25	10	37

- Coast Guard category added to reflect incorporation of Cuttermen Association
 - Received 658 ballots; 549 required



Election Results

- FC2 (SW) Chris Heaps, USN
- CDCM David Carter, USN
- LCDR Monica Iannacone, USN
- LCDR Doug Robb, USN
- LT Art Zepf, USN
- MKC Heath Reid, USCG
- Mr. Chris Bova
- CDR Riley Murdock, USN
- RADM (ret) Sinclair Harris, USN
- RDML (ret) Cynthia Thebaud, USN



2017 BOD Composition

	CY16	Elected	CY 17
E1 – E6	0	1	1
E7 – E9	4	1	3
O1 – O4	7	3	7
O5 – O6	7	1	6
O7 – O10	5	2	4
Civilian	1	1	2
US Coast Guard	<u>1</u>	<u>1</u>	<u>2</u>
Total	25	10	25



Election of the BOD Chairman



President's Remarks

VADM Barry McCullough

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Opening Comments

- **Our Association is healthy**
- **Strong membership and participation**
- **Financially strong**

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SNA Mission Statement

We are an Association at the center of Surface Warfare that provides for its members support, programs and activities which enable professional growth, personal satisfaction and camaraderie.

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2016 SNA Leadership

- Chairman – ADM Jim Hogg
- President - VADM Barry McCullough
- East Coast VP - VADM Hank Giffin
- West Coast VP - VADM Tim LaFleur
- SNA Secretary - Capt Dave Lee
- SNA Treasurer - Capt Jim Tackett
- Awards – CAPT Dave Adler
- Scholarship – VADM Lee Gunn
- Symposium - RADM Dave Hart
- Membership - RADM Rob Reilly
- Finance - VADM Bill Earner
- Corporate Relations - VADM Terry Blake
- Public Relations – CAPT Ned Lundquist
- ExCom USCG Representative – RADM Jeff Hathaway, USCG(Ret)

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2016 Highlights

- 28th National Symposium
- Maritime Security Forum
 - 21-23 March 2016 in Norfolk, VA
 - Partnered with Homeland Security Outlook
- West Coast Symposium
 - San Diego
- Cuttermen Association successfully merged into SNA
- Sailor of the Year Recognition Ceremonies
 - San Diego
 - Hampton Roads
- CPO Events
 - San Diego CPO Pride Day
 - Pearl Harbor New CPO Training

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2017 Initiatives

- **Continue Cuttermen Expansion within SNA**
 - Membership
 - New Chapters
 - Awards Program
- **New SNA Website**
- **Expanding the BOD to reflect the changing demographics of our membership**

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Enduring Areas for the Board of Directors to Address this Coming Year

- **How might SNA better support the interests of our members across all Surface Warfare communities?**
 - Professional and Social Networking Opportunities

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Enduring Areas for the Board of Directors to Address this Coming Year (Cont.)

- **How can SNA help all chapters fully leverage the best practices of our most successful chapters?**
 - Chapter President's Breakfast
 - Chapter Relations Website
 - Video Opportunities

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Enduring Areas for the Board of Directors to Address this Coming Year (Cont.)

- **How can SNA ensure that our active duty members obtain the full benefits of the experience and insights of our other members?**
 - Educational Sessions for Advancement
 - LinkedIn
 - Video Opportunities

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Enduring Areas for the Board of Directors to Address this Coming Year (Cont.)

- **How can SNA better ensure all our members are aware and benefit fully from our awards, scholarship, resource-sharing, and other programs?**
 - NAVY SNA: <http://www.navysna.org>
 - Facebook: <http://www.facebook.com/NAVYSNA>
 - Twitter: @navysna
 - LinkedIn: Surface Navy Association
 - You Tube: <Http://www.youtube.com/navySNAMedia>
 - New this Year: Live streaming of Symposium Speakers

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Enduring Areas for the Board of Directors to Address this Coming Year (Cont.)

- **How might SNA improve communications between the EXCOM, chapter leaders, the BoD, and other members?**
 - BOD/ExCom Site: <http://www.navysna.org/bod>
 - Chapter Relations: <http://chapter.navysna.org/chapterrelations>

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Summary

**In 2017 -
Building a stronger, increasingly
relevant, professional Association!**

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Treasurer's Report

CAPT Jim Tackett

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SURFACE NAVY ASSOCIATION

Board of Directors Meeting Treasurer's Report January 2017

Jim Tackett
CAPT USN (Ret)



PURPOSE

- **Present 2016 Budget Results**
- **Summarize Status of Accounts**
- **Present 2017 Budget Proposal**
- **Obtain Board Approval of 2017 Budget**



2016 Highlights

- Operating Account
 - Exceeded Income projections by \$40,664
 - Exceeded Expense projections by \$19,946



2016 Financial Reports

- 2016 Financial Report
- Chapter Report

SURFACE NAVY ASSOCIATION
FINANCIAL REPORT

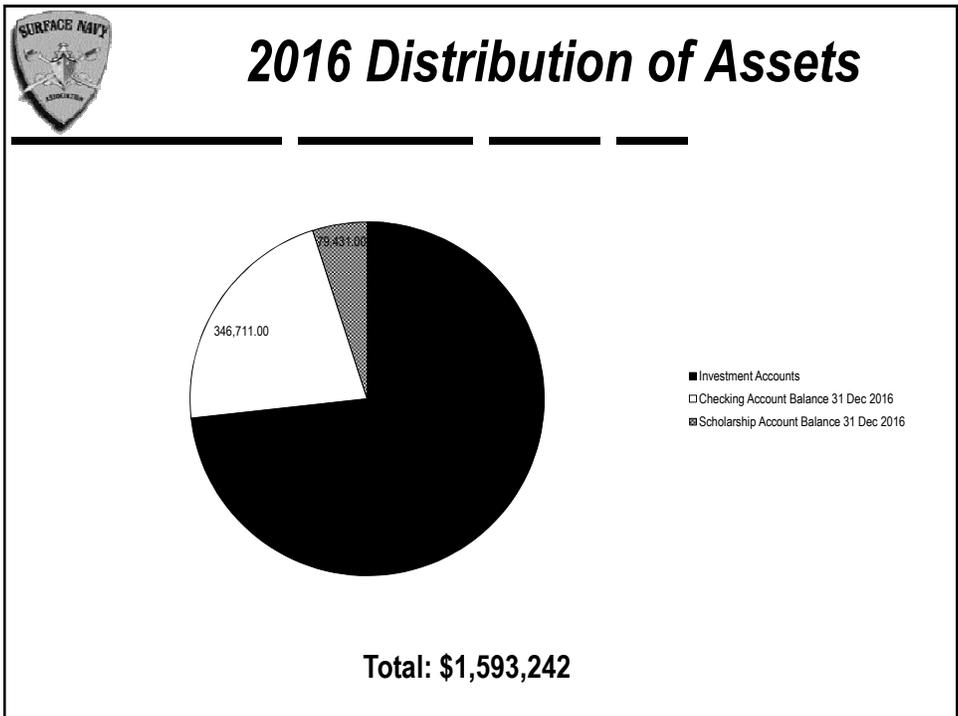
INCOME	2015	2016 Year to Date	2016 Budget
Dividend Income	45.84	38.91	40.00
Corporate Dues	224,000.00	222,000.00	215,000.00
Individual Dues	56,849.50	59,532.50	50,000.00
Symposium	289,851.71	285,312.18	260,000.00
Other	3,553.34	120.80	1,100.00
Conferences	40,540.00	40,800.00	41,000.00
TOTAL INCOME	614,840.39	607,804.39	567,140.00
EXPENSES	2015	2016 Year to Date	2016 Budget
Admin	67,667.00	67,060.54	71,175.00
Travel	6,080.66	7,832.39	6,200.00
TOTAL ADMINISTRATION	73,747.66	74,892.93	77,375.00
Chapter Projects	49,502.52	68,331.51	40,000.00
Dues Sharing	30,560.00	29,070.00	33,000.00
Regional Event	3,235.82	1,744.47	3,500.00
Misc.			
TOTAL AFFILIATES	83,298.34	99,145.98	76,500.00
TOTAL AWARDS	\$24,007.40	\$15,203.18	\$22,600.00
TOTL SCHOLARSHIPS			
Contract Support	201,346.92	203,599.89	203,599.89
Executive Director	110,332.00	108,745.28	108,745.28
Recruiting	281.88	1,448.80	500.00
SITREP Printing/Mailing	35,691.99	42,480.61	36,000.00
Surface Warfare Purchase/Mailing			
Publicity/Videos			
Conferences	38,534.98	41,249.31	39,000.00
Navy Safe Harbor			2,500.00
TOTAL EXPENSES	567,241.17	586,765.98	566,820.17
SUMMARY			
TOTAL INCOME	614,840.39	607,804.39	567,140.00
TOTAL EXPENSES	567,241.17	586,765.98	566,820.17
DELTA	47,599.22	21,038.41	319.83
Adjustment to Corpus for Special Projects			
CD's as of 30 Sept 2016		352,074.22	
Vanguard total cost basis on 30 Dec 2016		665,008.00	
Wells Fargo Money Market Fund		150,018.37	
Checking Account Balance 31 Dec 2016		346,711.11	
Scholarship Account Balance 31 Dec 2016		79,430.64	
TOTAL		1,593,242.34	

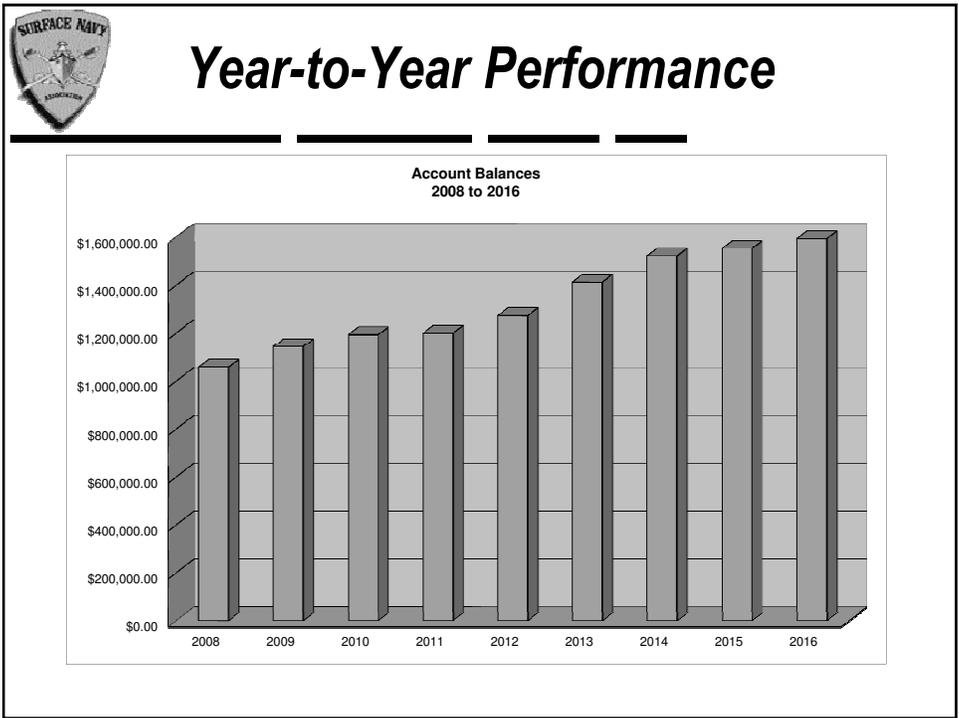
	Dues Sharing	Regional Event Symposium	Regional Event Detailer Visit	Regional Event Midshipmen	Chapter Project SOY	Chapter Project	Recruiting CPO Event	Chapter Awards Support	Total
Annapolis	1,400.00			4,405.93				499.81	\$ 6,305.74
Arabian Gulf	180.00					1,056.89			\$ 1,236.89
Bath	165.00								\$ 165.00
Charleston	500.00					4,949.17			\$ 5,449.17
Coastal Bend									\$ -
New London	105.00					3,740.00			\$ 3,845.00
Constitution	520.00					818.90		342.00	\$ 1,680.90
Dahlgren	310.00								\$ 310.00
Gaeta/Naples	50.00		274.47						\$ 324.47
Great Lakes									\$ -
Hampton Roads	4,050.00		250.00		6,000.00	8,016.96			\$ 18,316.96
Korea									\$ -
Mid South	255.00								\$ 255.00
Mayport/Jax	750.00					1,429.20			\$ 2,179.20
Monterey	485.00					1,227.80			\$ 1,712.80
New Orleans									\$ -
New York	380.00							390.00	\$ 770.00
Newport	850.00		720.00			10,508.07			\$ 12,078.07
Pascagoula									\$ -
Pensacola	245.00								\$ 245.00
Pearl Harbor	1,500.00					5,016.27			\$ 6,516.27
Philadelphia	535.00								\$ 535.00
Puget Sound	605.00								\$ 605.00
Rocky Mountain									\$ -
San Diego	6,455.00			6,000.00	8,000.00	1,881.18		132.81	\$ 22,468.99
Sasebo	575.00								\$ 575.00
Tampa Bay	260.00								\$ 260.00
Washington	7,765.00								\$ 7,765.00
Yokosuka	1,130.00		500.00			6,715.00			\$ 8,345.00
TOTALS	\$ 29,070.00	\$ -	\$ 1,744.47	\$ 10,405.93	\$ 14,000.00	\$ 45,359.44	\$ -	\$ 1,364.62	\$ 101,944.46



Accounts Summary

	<u>Dec 2015</u>	<u>Dec 2016</u>
Operating Account (CAP)	\$348,578	\$346,711
Scholarship Fund	\$101,232	\$79,431
Investment Account		
Vanguard Total Stock Market Index Fund	\$599,683	\$665,008
9/30/2016 NFCU Share Certificates	\$349,029	\$352,074
CAP Mutual Fund	\$150,017	\$150,018
Total Investment	\$1,098,729	\$1,167,101
Grand Total	\$1,548,539	\$1,593,242





Financial Reports

- **2017 Proposed Budget**

	Draft Budget 2016	2016	Draft Budget 2017
Dividend Income	40.00	38.91	40.00
Corporate Dues	215,000.00	222,000.00	215,000.00
Individual Dues	50,000.00	59,532.50	50,000.00
Memorabilia	1,100.00	120.80	500.00
Symposium	260,000.00	285,312.18	270,000.00
Table Top Books			
Conferences	41,000.00	40,800.00	41,000.00
Misc Income/Stale checks			
Excess Income 2016			21,038.41
TOTAL	567,140.00	607,804.39	597,578.41
	Draft Budget 2016	2016	Draft Budget 2017
ADMIN			
Accounting Services	7,000.00	5,500.00	7,000.00
Bank Fees	16,000.00	17,230.43	16,000.00
Sponsorship/Charitable Donations	500.00	600.00	750.00
Electronic Communications and Website	1,600.00	2,025.80	2,500.00
Equipment	400.00		400.00
General Printing	3,500.00	1,142.91	3,500.00
Insurance	2,300.00	2,234.00	2,300.00
Legal Fees	25.00	25.00	25.00
Meetings	1,600.00	921.29	1,200.00
Memorabilia	5,500.00	4,412.54	
Membership Benefits/Club Quarters	1,250.00	1,250.00	1,250.00
Postage & Shipping	7,500.00	4,881.35	7,500.00
Rent	16,000.00	15,520.00	16,200.00
Supplies	2,000.00	2,447.58	2,500.00
Telephone	6,000.00	6,369.64	6,200.00
Travel	6,200.00	7,832.39	7,000.00
TOTAL ADMINISTRATION	77,375.00	72,392.93	74,325.00
AFFILIATES			
Banners			
Chapter Projects	40,000.00	68,331.51	56,207.00
Dues Sharing	33,000.00	29,070.00	33,000.00
Initial Grant			
Regional Events	3,500.00	1,744.47	3,500.00
TOTAL AFFILIATES	76,500.00	99,145.98	92,707.00
AWARDS			
Arleigh Burke	600.00	682.50	600.00
Chapter Excellence	300.00	329.05	350.00
Chapter Support	3,500.00	1,022.62	3,500.00
Clocks	500.00	1,025.58	1,000.00
CMC Award	1,000.00		1,000.00
Decatur Award	4,000.00	4,262.78	4,500.00
Literary Prize	800.00	727.18	800.00
Senior Enlisted Heritage Award	1,300.00	789.70	1,300.00
Old Salt	300.00		300.00
Old Tar	200.00		200.00
Other/Zumwalt	400.00	118.74	400.00
Hospital Corpsman Award	450.00	476.00	500.00
Photo Award	1,400.00	1,400.00	1,400.00
Recruit Co Cdr			
Recruiters Week	500.00	500.00	500.00
Hall of Fame	500.00	375.07	500.00
Schonland Plaque/Clocks	1,400.00	1,469.69	1,500.00
Naval War College Award	500.00		500.00
George Sirian Award	750.00	342.00	750.00
Shiphandler	100.00	12.50	100.00
USNA YP Squadron Commodore Award	800.00	415.00	800.00
Ship Commissioning	3,000.00	1,254.77	3,000.00
Plaques	300.00		300.00
Hoplev Yeaton Award			400.00
TOTAL AWARDS	22,600.00	15,203.18	24,200.00
Contract Support	203,599.89	203,599.89	205,687.77
Salaries and Compensation	108,745.28	108,745.28	112,158.56
Recruiting	500.00	1,448.80	500.00
SITREP Printing/Story Development	36,000.00	42,480.61	43,000.00
Surface Warfare Purchase/Mailing			
Publicity			
Conferences	39,000.00	41,249.31	42,000.00
Navy Safe Harbour	2,500.00	2,500.00	3,000.00
TOTAL EXPENSES	566,820.17	586,765.98	597,578.33
	Draft Budget 2016	2016	Draft Budget 2017
TOTAL INCOME	567,140.00	607,804.39	597,578.41
TOTAL EXPENSES	566,820.17	586,765.98	597,578.33
DELTA (Reserves)	319.83	21,038.41	0.08
Adjustment to Corpus for Special Projects			



*Recommendation for
SNA Board of Directors*

- **Approve SNA National 2017 Budget as proposed.**



2016 Programs: Goals and Objectives

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Executive Committee

**5 Meetings in 2016
Minutes on SNA BOD Website**

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Executive Committee General Programs

- **Socials for Detailer Visits**
- **Regional Midshipman Summer Training**
- **Chapter Matching Funds**
- **Chapter SOY Projects**
- **Chapter Projects**
- **CPO Events**
- **Battle of Midway Commemorations**

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2016 New Initiatives

- **Merged the Cuttermen's Association into SNA**
 - **Established Three Chapters**
 - National Cuttermen Chapter
 - Anacostia (Douglas Munro) Chapter
 - Bay Area Chapter

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2016 New Initiatives

- **Maritime Security Forum**
 - **21-23 March 2016 in Norfolk, VA**
 - **Partnered with Homeland Security Outlook**
 - **Details: <http://maritimesecurityeast.com/>**

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Membership Committee Report

**Board of Directors Meeting
9 January 2017**

SNA BOD 16 Jan 04



Membership Committee

RADM Rob Reilly, USN, (Ret)
Chairman

Debbie Garry
Staff

COMMITTEE MEMBERS (18)

GSEC (SW/AW) John Bradshaw, USN	CAPT Jim McTigue, USN (Ret)
OSC(SW/AW) David Brakebill, USN	HMCM (SW/FMF) Patrick Modglin, USN(Ret)
CAPT Christopher Bushnell, USN	FORCE Karen O' Connor, USN(Ret)
CAPT Bill Erickson, USN (Ret)	CAPT Bob Oldani, USN (Ret)
RADM Jay Foley, USN(Ret)	RADM Rob Reilly, USN (Ret)
RDML Michael Frick USN(Ret)	FORCM (SW/AW) Bill Slingerland, USN(Ret)
RADM Jeff Hathaway, USCG (Ret)	CNOCM(SW) Ashley Smith, USN (Ret)
RADM Charles Horne, USN(Ret)	CAPT Robert Warner, USN (Ret)
FLTCM(SW/AW) Tom Howard, USN (Ret)	
LCDR Katie Jacobson, USN	

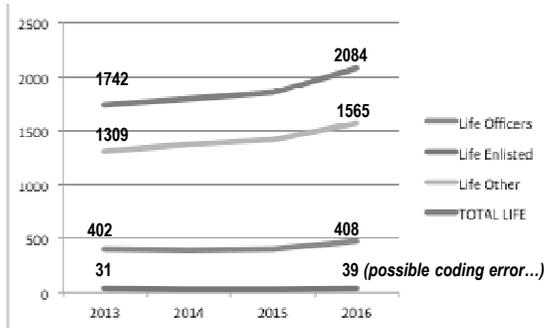
Quarterly TELCON Meetings: 16 Mar, 16 Jun, 25 Oct, 15 Dec 2016



Membership Scorecard - EOY

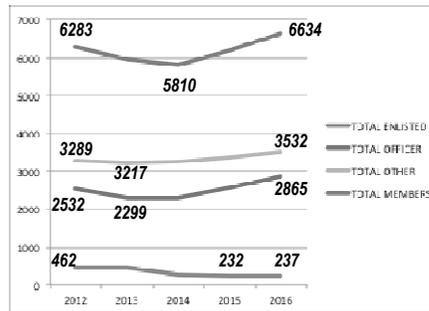
- ❑ **6634 Total Members as of 31 December 2016**
 - ✓ **Net gain: 448 members (including 261 new USCG members)**
 - *Also showing increase in life memberships this year (graph at right)*

	Dec 2015	Dec 2016	Delta
Total Paid	4036	4398	+362
<i>Enlisted Paid</i>	175	206	+31
<i>Officer Paid</i>	1439	1557	+118
<i>Other Paid</i>	2422	2635	+213
Promotional	1192	1340	+148
Corporate	958	896	-62



Key Takeaways 2012-2016 Membership Trends

- ❑ Overall membership numbers trending upwards, showing recovery from 2013-2014 dip
- ❑ Active duty officer member numbers are up, buoyed by increased promotional memberships
- ❑ Life membership numbers also trending upward
- ❑ Enlisted Navy membership numbers remain low
- ❑ Increased membership numbers also reflect merger with Cutterman Association
 - ✓ 152 officer, 36 enlisted, 73 other members (261 total)
 - ✓ A "win-win" story, off to a great start





Membership Categories

ACTIVE DUTY, RESERVE, and CIVILIAN

- Membership open to all
- Annual, 3 year, and life membership options
- Annual and 3 year membership fees scaled based upon paygrade (\$10-\$70)
- Includes *Surface Sitrep*, discounted rates for SNA events
- Lack of membership not a barrier to participating in SNA events and activities

CORPORATE SPONSORS

- Receive a individual memberships based on level of Sponsorship
 - Range from 5 to 25 members



Membership Fees

Changes made (shown in green) to conform with U.S. govt gift rules

Active Duty/Reserve on Active Duty

	<u>Annual</u>	<u>Three Year</u>
O-7 & Senior	\$30.00	\$70.00
O-6	\$25.00	\$62.50
O-4/O-5	\$20.00	\$50.00
CWO/O-1, O-2, O-3	\$15.00	\$20.00
Midshipmen		\$15.00
E-7/E-9	\$15.00	\$20.00
E-6 & Below	\$10.00	\$20.00
Retired	\$30.00	\$70.00
Civilians	\$30.00	\$70.00

Life Membership Dues

Active Duty or Reserve on Active Duty to age 50	\$350.00
Active Duty or Reserve on Active Duty after age 50	\$250.00
Retired or Civilian	
- Under Age 40	\$450.00
- Age 41-50	\$350.00
- Age 51-60	\$250.00
- Over Age 60	\$150.00

Cuttermen Association Merger

- Life Members now SNA Life Members
- All other SNA membership rates and opportunities apply
- Membership applications also ask applicants if affiliated with USCG/National Cuttermen Chapter



Membership Incentive Programs

- Three Year for Half Price General Membership
 - Generally exercised every 3 years
 - 2011 results:
 - ✓ 145 new 3 year memberships, 415 three year renewals
 - ✓ 102 of these members did not renew in 2014
 - 2015 results:
 - ✓ 269 renewals out of 475 for entire year
 - ✓ 129 Officers, 10 enlisted, 130 other members
- Three Year for Half Price General Membership for New Members
 - First done in 2014
 - ✓ Offered 15 August – 1 November 2014
 - ✓ Resulted in 83 new members
- Membership Recruitment Initiative (Earn points for SNA memorabilia)
- Re-introduction of SNA Member/SNA Life Member Lapel Pins

Not undertaken this year due to Cuttermen Association merger



Promotional Membership Programs

ACTIVE DUTY NAVY OFFICER

- Newly Commissioned ROTC (Surface)- 3 Year Promotional Membership
- Newly Commissioned USNA (Surface)- 3 Year Promotional Membership
- Current OCS Students- 3 Year Promotional Membership

ACTIVE DUTY NAVY ENLISTED

- CPO (ESWS Qualified) Selectees- 3 Year Promotional Membership

ACTIVE DUTY COAST GUARD

- PXO/PCO- 3 years for 1 year price
- Coast Guard Academy Graduates - 3 Year Promotional Membership

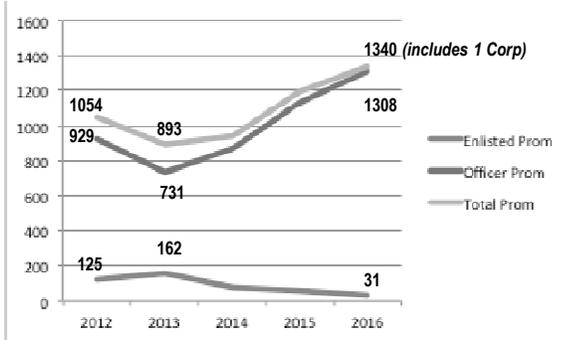
None active – revisit in 2017 and leverage Cuttermen chapters



Promotional Memberships

20% of our organization

- San Diego, Hampton Roads, and Annapolis Chapter support evident
- ESWS CPO numbers disappointing



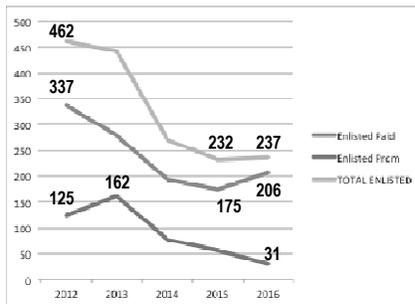
PromoCode	31 Dec 2016
BDOCHR	139
SDBDOC	656
ESWS CPO	31
DG	19
DH	5
OCS	113
ROTC	118
USNA	258
CORP	1
TOTAL	1340



Enlisted Navy Membership

2012-2016 Trends

- Paid enlisted membership numbers finally headed in right direction...?
- ESWS CPO promotional memberships may not be a driver in enlisted membership retention – but we still believe they are worth offering
- Opportunity to boost numbers with addition of USCG enlisted members (73) and ongoing chapter efforts to expand activities in support of the Cuttermen Association merger





SNA Support to Active Duty Enlisted

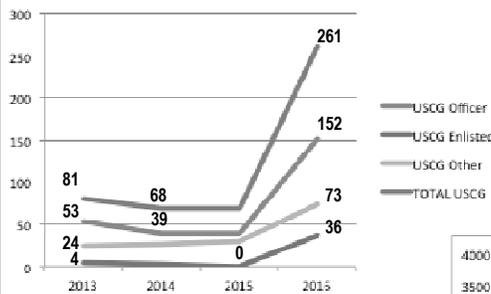
- We support Sailor of Year ceremonies on both coasts
- We provide funds for CPO activities
- We offset costs for Enlisted to attend lunches
- We provide complimentary memberships to newly selected Chiefs
- Our annual SNA Symposium enlisted awards program

- Our chapters also have had other initiatives geared towards promoting participation in SNA by our active duty enlisted personnel
 - ✓ Senior enlisted chapter leadership positions
 - ✓ Record review services for First Class Petty Officers going up for CPO
 - ✓ "Ships in the spotlight" at monthly luncheons

- We look forward to supporting more chapter initiatives in conjunction with the SNA-Cuttermen Association merger



Other Membership Trends 2012-2016

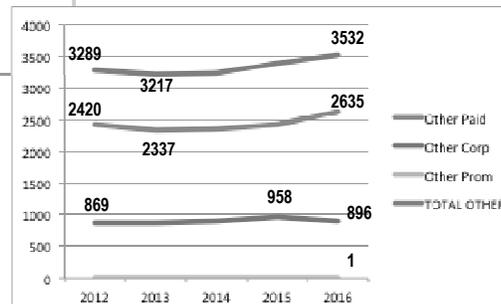


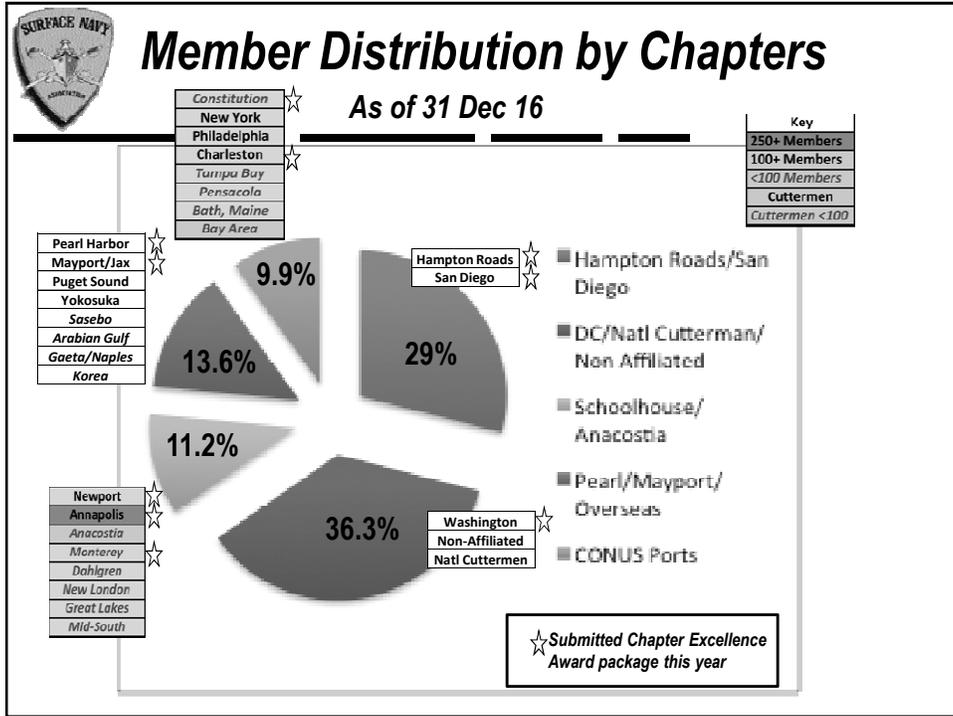
USCG Trends

- "Win-Win" merger!
- Three additional chapters
 - ✓ Bay Area, Anacostia, and National Cuttermen

Other membership Trends

- Includes retirees
- Corporate trend essentially level





Chapter Excellence Awards

2016 Winners

Large Chapters

- Hampton Roads
- San Diego
- Pearl Harbor

Small Chapters

- Charleston
- Monterey
- Newport

Key

- 250+ Members
- 100+ Members
- <100 Members
- Cuttermen
- Cuttermen <100

- Four annual awards, with one going to a small chapter (>200 Members)
- EXCOM may authorize additional awards based upon Membership Committee Recommendation
- Criteria: "Chapter Wholeness"
 - Active program involving all members in supporting U.S. Naval Surface Forces
 - Demonstrated excellence in hosting/co-hosting events
- 10 of 28 Chapters submitted packages (5 large, 5 small)



2016 Objectives

- Expanded Membership Committee participation
- Supported USCG Cuttermen Association/SNA Merger
 - ✓ Included chapter excellence award program discussions
- Looked for new ways to add value/new SNA membership benefits
 - ✓ Closed out Record Review Initiative

25



2017 Objectives

- Continue integration of Cutterman Association chapters
- Continue quarterly TELCON meetings
- Explore additional ways to add value to an SNA membership
 - ✓ *Continue emphasis on recruiting/retaining enlisted members*
 - ✓ *Explore other ways to support our members, including those transitioning from active duty*
- Update committee membership



BACKUP SLIDES



Membership Distribution

As of 31 Dec 2016

	YR2010	YR2011	YR2012	YR2013	YR2014	YR2015	YR2016
Hampden Roads	1229	1164	1021	891	721	725	809
San Diego	834	885	796	871	962	1135	1118
Washington	1551	1604	1640	1638	1551	1562	1564
Non-Affiliated	616	659	628	537	539	703	726
Natl Cuttermen	0	0	0	0	0	0	118
						Total	4335
						%	65.3

HR/SD	Total	1927
	%	29.0

DC/NC/NA	Total	2408
	%	36.3

	YR2010	YR2011	YR2012	YR2013	YR2014	YR2015	YR2016
Constitution	106	105	114	99	84	96	99
New York	89	87	84	94	111	112	104
Philadelphia	101	104	112	110	115	113	106
Charleston	79	89	83	106	69	74	106
Tampa Bay	54	50	48	49	59	61	56
Pensacola	36	34	34	37	42	60	52
Bath, Maine	77	55	53	48	49	49	55
Bay Area	0	0	0	0	0	0	76
						Total	654
						%	9.9

	YR2010	YR2011	YR2012	YR2013	YR2014	YR2015	YR2016
Newport	211	249	252	241	197	162	171
Annapolis	229	163	168	144	254	250	269
Anacostia	0	0	0	0	0	0	25
Monterey	80	76	71	79	96	94	83
Dehqeen	69	64	58	64	61	61	61
New London	96	71	60	38	22	17	31
Great Lakes	61	77	75	70	53	46	52
Mid-South	78	67	52	64	57	47	51
						Total	743
						%	11.2

	YR2010	YR2011	YR2012	YR2013	YR2014	YR2015	YR2016
Pearl Harbor	253	214	189	191	183	233	271
Mayport/Iax	217	230	188	148	138	145	171
Puget Sound	110	127	116	110	120	121	140
Yokosuka	93	101	92	123	140	184	187
Sasebo	57	62	46	54	56	77	85
Arabian Gulf	25	22	16	13	26	26	34
Gaeta/Naples	19	15	16	14	9	11	11
Korea	5	15	10	6	4	2	3
						Total	902
						%	13.6

- San Diego, Pearl Harbor, Puget Sound and Yokosuka numbers trending up
- Notable/solid near 100/100 and above member chapters



Chapter Excellence Award Data 2009-2016

Chapters	2016	2015	2014	2013	2012	2011	2010	2009		
Annapolis	250	238	222	161	129	163	228	435		
Annapolis	21	NA	NA	NA	NA	NA	NA	NA	Key	
Avalon Gulf	35	24	25	7	16	23	25	27	Award Status	
Bay Area	74	NA	NA	NA	NA	NA	NA	NA	Select	Blue
Boh Maine	35	18	48	48	55	53	77	27	Not Select	Red
CONSTITUTION	57	96	95	100	111	108	116	112	Large Chapter	
Coastal Bend	closed	closed	closed	closed	closed	20	21	26	Small Chapter	
Charleston	197	75	77	105	73	89	78	74	Closed Chapter	closed
Dahlgron	58	62	61	65	49	65	68	70	Not active	NA
Great Lakes	49	46	34	73	74	73	61	63		
Gueta Naples	11	13	10	14	14	14	19	19		
Hanpton Roads	774	716	727	950	1059	1177	1229	953		
Huntsville	closed	closed	16	19	14	19	2	2		
Lowes	2	2	4	6	11	16	5	0		
Magnet/Jax	119	139	137	162	158	236	217	190		
Monterey	64	92	98	86	72	76	88	84		
Mid-South	51	48	56	51	51	68	72	76		
Newport	168	174	191	238	259	257	211	260		
New London	29	17	25	57	64	71	96	72		
New Orleans	closed	closed	closed	25	21	28	21	15		
New York	101	108	116	92	85	86	89	90		
Palm Beach	110	112	115	112	102	100	100	95		
Yonacola	58	58	36	39	33	35	26	38		
Pascagoula	closed	closed	45	41	41	39	44	47		
Pearl Harbor	278	234	262	199	184	212	253	254		
Puget Sound	139	116	116	114	123	113	110	93		
Red Cutters	134	NA	NA	NA	NA	NA	NA	NA		
Rocky Mountain	closed	closed	closed	19	15	22	23	23		
Sacramento	86	78	60	58	52	64	57	58		
San Diego	1128	1142	858	947	835	892	884	776		
Tampa Bay	55	62	56	48	45	52	54	58		
Washington	1522	1548	1551	1670	1585	1594	1551	1546		
Non-Affiliated	720	652	538	531	642	641	616	530		
Wassonka	186	186	343	322	99	97	92	83		
TOTALS	6544	6122	5760	6183	6148	6513	6583	6214		

Chapter Size	2016	2015	2014	2013	2012	2011	2010	2009
Large	5	4	4	4	4	4	4	5
Small	23	20	22	25	25	24	23	24
Total Chapters	28	24	27	29	29	28	27	29

Submits	2016	2015	2014	2013	2012	2011	2010	2009
Large	5	4	5	4	4	5	4	5
Small	5	8	8	6	4	3	4	4
Total Submits	10	12	13	10	8	8	8	9

Awards	2016	2015	2014	2013	2012	2011	2010	2009
Large	3	2	3	3	3	4	4	2
Small	3	2	3	3	2	2	2	2
Total Awards	6	4	6	6	5	6	6	4

Winners	2016	2015	2014	2013	2012	2011	2010	2009
Large	HROADS							
Small	SDEGO	SDEGO	PHBR	NEWPT	NEWPT	NEWPT	NEWPT	NEWPT
	PHB1	SDEGO	SDEGO	SDEGO	PHBR	PHBR	PHBR	PHBR

Small	2016	2015	2014	2013	2012	2011	2010	2009
CHARLESTN	MONTEREY	ASBEGH	CHARLESTN	CONSTITU	MIDSOUTH	MIDSOUTH	BETA IRE	
MONTEREY	NEWPORT	CHARLESTN	NEWPT	PHBR	NLONDON	NLONDON	NLONDON	
NEWPORT		CONSTITU	PHBR					

☐ Membership numbers as of 30 Nov 2016



Chapter Excellence Award Rankings - 2016

Large	1	San Diego	1.50			Small	1	Charleston	2.25
Rankings	2	Hroacs	2.66			Rankings	2	Newport	2.33
	3	Pearl Hbr	2.83				3	Monterey	2.5
	4	Annapolis	4.08	TIE			4	Constitution	3.62
	4	Wash DC	4.08	TIE			5	Mpt/Jax	4.29

All Chapter	1	San Diego	1.5		
Rankings	2	Charleston	2.25		
	3	Newport	2.33		
	4	Monterey	2.5		
	5	Hroacs	2.66		
	6	Pearl Hbr	2.83		
	7	Constitution	3.62		
	8	Annapolis	4.08		
	8	Wash DC	4.08		
	9	Mpt/Jax	4.29		



Membership Trends (2014-15)

Active Duty Officer Inventory vs. SNA Member Comparison

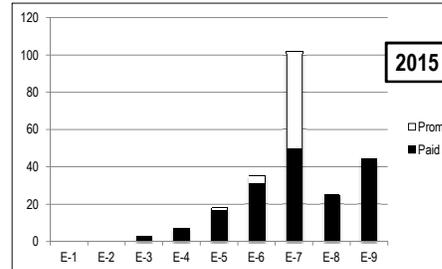
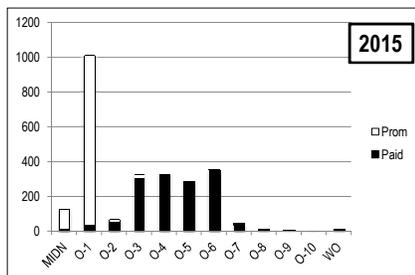
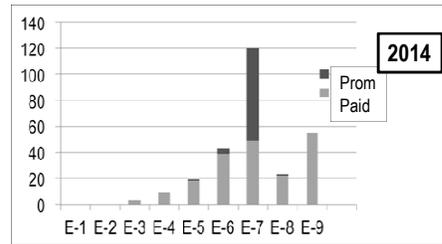
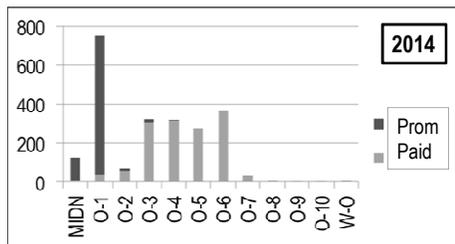
Officer Ranks	Pers 41 Data (as of Jan 2014)	SNA Members (as of 31 Dec 15)	Percentage SNA Members
O1 - O2	3378	1181	35
O-3	2590	303	12
O-4	1156	327	28
O-5	918	287	31
O-6	432	353	82
O7-O10	52	20	38
Total*	8526	2471	29

* Does not include MIDN, WO data



Active Duty Distribution by Pay Grade

Similar trends dating back to 2013





Awards Committee

CAPT Dave Adler, USN (Ret)
Chairman
Jennifer Holub
Staff

COMMITTEE MEMBERS

CAPT Robert Bellitto, USN (Ret)
 CAPT Matthew Bonner, USN
 OSC(SW/AW) David Brakebill, USN
 RADM Mark Buzby, USN (Ret)
 CAPT Andrew Combe, USN (Ret)
 CAPT William Daly, USN
 LT Nicole Foster, USN
 CDR Joseph Garry, USN (Ret)
 CAPT Matthew Gimple, USCG
 FLTCM(SW/AW) Tom Howard, USN (Ret)
 RADM Edward (Sonny) Masso, USN (Ret)
 CMDCM(SW) Brian Ortega, USN
 CDR Anthony Seifert, USN (Ret)
 Dr. John Sherwood
 FORCM(SW/AW) Bill Slingerland, USN (Ret)
 CNOCM(SW) Ashley Smith, USN (Ret)



Awards Summary-Periodic Awards

# of Awards	Name of Award
3	Special Recognition
2	Surface Warfare Historical Remembrance
1	Recruiter of the Year Grant
56	VADM Robert L. Walters Scholarship
2	Surface Navy Literary Award
4	Surface Sailors of the Year Award
5	Admiral Arleigh Burke Surface Warfare Operational Excellence Award
9	CAPT Raymond A. Komorowski Photography Award
6	Surface Warfare Hall of Fame
0	Recruit Division Commander of the Year Award
386 SCHOOLS	Stephen Decatur, JR Award
6	Chapter Membership Excellence Award
2	ADM Zumwalt Award for Visionary Leadership
1	Master Gunner George Sirian Meritorious Service Award



Awards Summary-Periodic Awards

# of Awards	Name of Award
1	"The Old Salt"
10	RADM Herbert E. Schonland Award for Excellence in Damage Control
As Required	Support of Chapters Awards
1	"The Old Tar"
As Required	Surface Warfare Research Award
As Required	Distinguished Graduate Award
6	Senior Enlisted Academy Naval Heritage Award
As Required	Naval War College Surface Navy Association Award
1	USNA YP Squadron Commodore Award
As Required	Command Master Chief/Senior Chief Recognition Award
2	Naval Surface Force Shiphandler of the Year
2	Surface Force Independent Duty Corpsman of the Year Award



2015/16 SNA Award Winners

Literary Award (8)	CAPT George Galdorisi, USN (Ret)
Honorable Mention	LCDR Ryan Hilger, USN
Photo Award (261)	Grand Prize and First Place in Ships: GSCS Jesus Alejo, USN First Place in Operations: LT Taylor Kellogg, USCG First Place Personal Interest: CAPT Robert Lang, USN (Ret)
Special Recognition	VADM Doug Katz, USN (Ret) FORCM (SW/AW) Karen O'Connor, USN (Ret) RADM John Tozzi, USCG (Ret)
Shiphandler Award Winner	LT Austin Clouse, USN
Shiphandler Award Runner-Up	LTJG Sean Buggy, USN
Hospital Corpsman of the Year	HM1 (SW) Carrie Conn, USN HM1 (SW/FMF/AW) Billy Fuson, Jr., USN
Arleigh Burke (50)	LCDR James Barber, USN LT Kainoa Cumpston, USN LTJG Marina Nanartowich, USN QM1 (SW/AW) Jerry Gore, II, USN FCC (SW) Robert Houck, USN
Admiral Zumwalt (76)	BM2 (SW/AW) Raymond Newton, USN CMDCM(SW/AW) Thaddeus Wright, USN



CAPT Raymond Komorowski Photo Award



**Grand Prize and First Place Ships
GSCS Jesus Alejo, USN
USS GRIDLEY (DDG 101)**



CAPT Raymond Komorowski Photo Award



**First Place Operations
LT Taylor Kellogg, USCG
USCGC CHARLES SEXTON (WPC 1108)**



CAPT Raymond Komorowski Photo Award



**First Place Personal Interest
CAPT Robert Lang, USN (Ret)**



Historical Remembrance

“Vietnam River Section 531 Operations”

Presenter: Dr. Ed Marolda

CDR Fred McDavitt, USN (Ret)
CAPT Chester Smith, USN (Ret)



2016 Hall Of Fame Inductees

- HMCS(SW/FMF) Doreen Lehner, USN (Ret)
- VADM Henry (Hank) Mustin, USN (Ret)
- Ship' Cook 2/c Forrest Rednour, USCG
- President Theodore Roosevelt
- SM1 Chester Smith, USN (Ret)
- CAPT Dorothy Stratton, USCGR (W)



Admiral Arleigh Burke Surface Warfare Excellence Award

50 Applicants

**LCDR James Barber, USN
USS SHILOH (CG 67)**

**LT Kainoa Cumpston, USN
USS SIROCCO (PC 6)**

**LTJG Marina Nanartowich, USN
USS CARNEY (DDG 64)**

**QM1(SW/AW) Jerry Gore, II, USN
USS NEW ORLEANS (LPD 18)**

**FCC(SW) Robert Houck, USN
USS NITZE (DDG 94)**



Admiral Elmo Zumwalt Visionary Leadership Award

76 Nominations

E3-E6 23 Nominees

E7-O4 53 Nominees

**BM2(SW/AW) Raymond Newton, USN
USS SPRUANCE (DDG 111)**

**CMDCM(SW/AW) Thaddeus Wright, USN
USS SHILOH (CG 67)**



Special Recognition Award

VADM Doug Katz, USN (Ret)

FORCM(SW/AW) Karen O'Connor, USN (Ret)

RADM John Tozzi, USCG (Ret)



SNA Literary Award

8 Articles Nominated

Winner:

CAPT George Galdorisi, USN (Ret)

“A Potent One-Two Punch”

Proceedings, March 2016

Honorable Mention:

LCDR Ryan Hilger, USN

“Rethinking Survivability”

Proceedings, January 2016



Hospital Corpsman Award

East Coast

SURFLANT- HM1(SW) Carrie Conn, USN

USS GONZALEZ (DDG 66)

West Coast

SURPAC- HM1(SW/FMF/AW) Billy Fuson, Jr, USN

USS BARRY (DDG 52)



Expert Ship handler Award

Winner:

**LT Austin Clouse, USN
USS GUNSTON HALL (LSD 44)**

Runner-up:

**LTJG Sean Buggy, USN
USS HALSEY (DDG 97)**



Hopley Yeaton Awards

Officer Superior Cutterman Award Winner

CWO4 Kenny Yarbrough, USCG

Enlisted Superior Cutterman Award Winner

BM3 Matthew Fawcett, USCG

Superior Cutter Award (Large) Winner

USCGC MORGENTHAU

Superior Cutter Award (Small) Winner

CGC LIBERTY



Finance Committee

VADM Bill Earner, USN, (Ret)
Chairman
Marianne Catina
Staff

COMMITTEE MEMBERS

VADM Barry McCullough. President
CAPT Jim Tackett. Treasurer

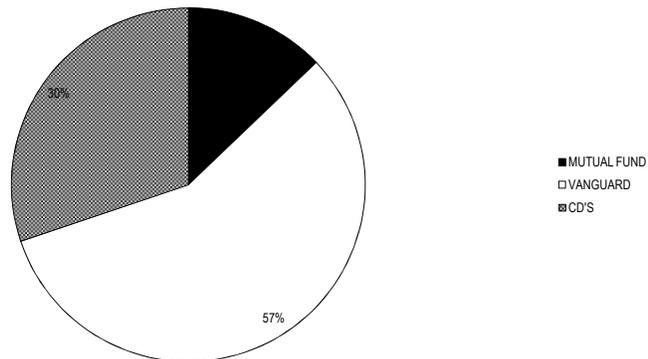
Minimum of Two SNA Members
Appointed by the Chairman

VADM Bill Landay, USN(Ret)
RADM Robert Reilly, USN(Ret)
OCS David Brakebill, USN



2016 Investment Accounts

As of 31 December 2015



Total: \$1,167,101



Reserve Policy Statement

Surface Navy Association

Policy for Maintaining a Level of Financial Reserves

It is necessary for any organization to maintain some level of financial reserves to ensure smooth operations and provide some protection against unexpected reduction or cessation of expected revenues.

Since 1999, SNA has kept funds in excess of current operating needs in a combination of certificates of deposit and conservative market index mutual funds.

SNA has grown since 1999 albeit slowly and it provides a variety of programs for its members including chapter support, a robust set of awards, and an active scholarship program. Additionally, the organization supports a variety of one-time projects on a case-by-case basis in most years. Reserves provide a safety net for uninterrupted provision of these programs.

For the past several years, SNA revenues have been about five hundred thousand dollars per year (\$500,000.) It is common practice among not-for-profit organizations with a national scope to maintain reserves of two to two and one-half times average revenues.

THEREFORE, it will be the policy of the Surface Navy Association to maintain one million dollars (\$1,000,000) in reserves at the end of each fiscal year to be invested in a combination of certificates of deposit, conservative mutual funds or other, similar, conservative instruments as has been the practice since 1999. Exemptions to this policy will require the recommendation of the Finance Committee and the Executive Committee (by majority vote in each case) and approval of the Board of Directors.



Symposium Committee

RADM David Hart, USN, (Ret)
Chairman

SNA Staff

COMMITTEE MEMBERS

VADM Hank Giffin
VADM Lee Gunn
VADM Tim LaFleur
VADM Doug Katz
VADM Terry Blake
RADM Kevin Quinn
CAPT Dave Lee
CAPT Paul Rinn
CAPT Bob Oldani

CAPT Mark Sedlacek
CAPT Paul Bill
CAPT Dave Adler
CAPT Troy Stoner
CAPT Mike Davis
CNOMC Bernard Quibilan
CNOMC Harry Kantrovich



***Final Results of the
28th National Symposium
January 2016
&
Advance Registration Figures
for the
29th National Symposium
January 2017***



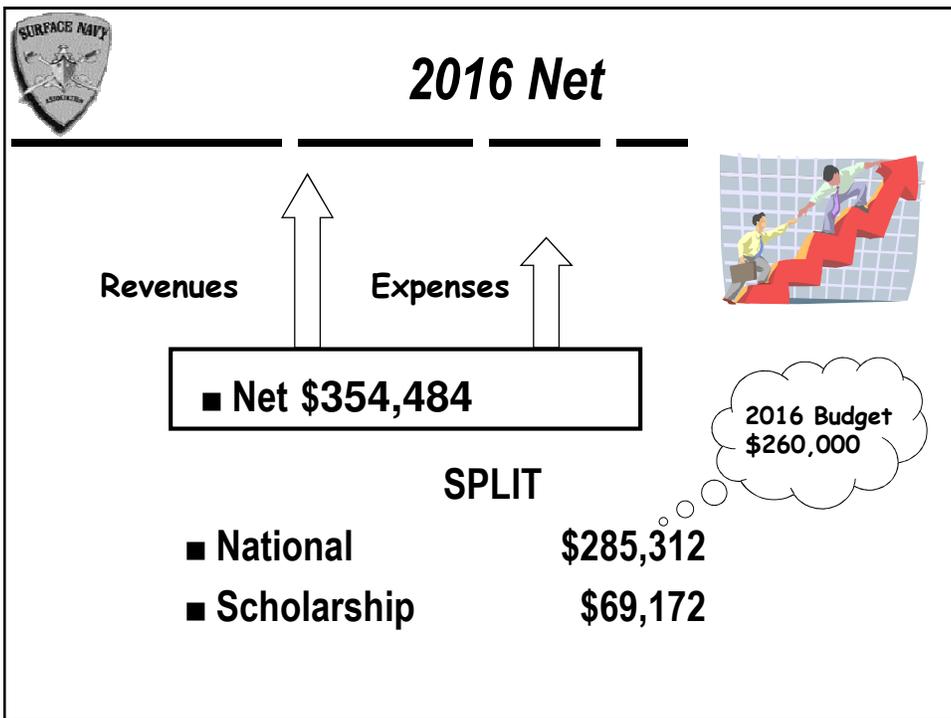
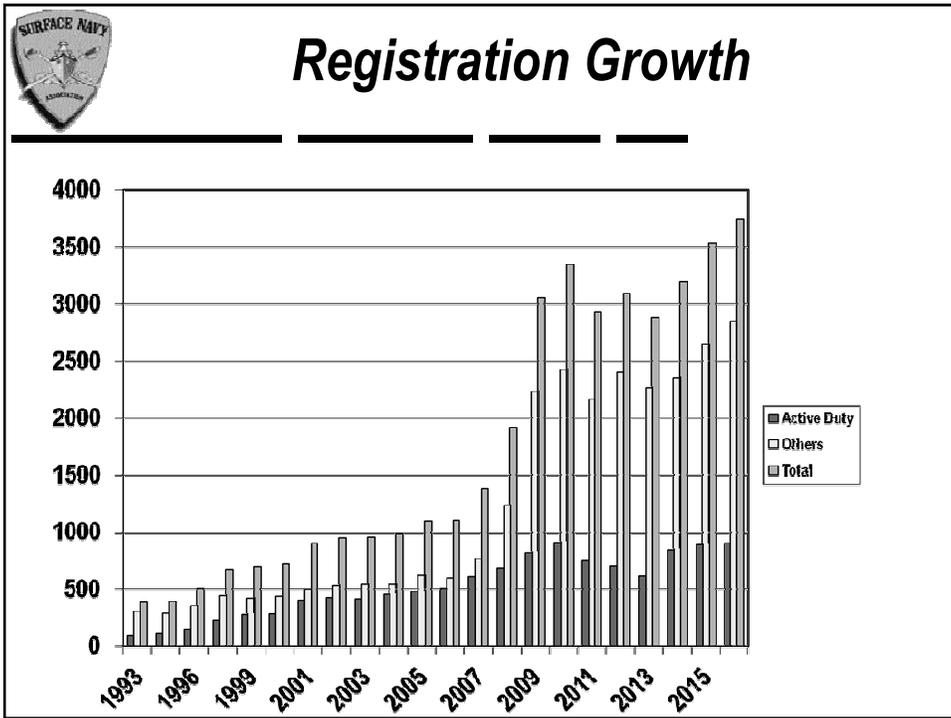
Final Results of the 28th National Symposium January 2016

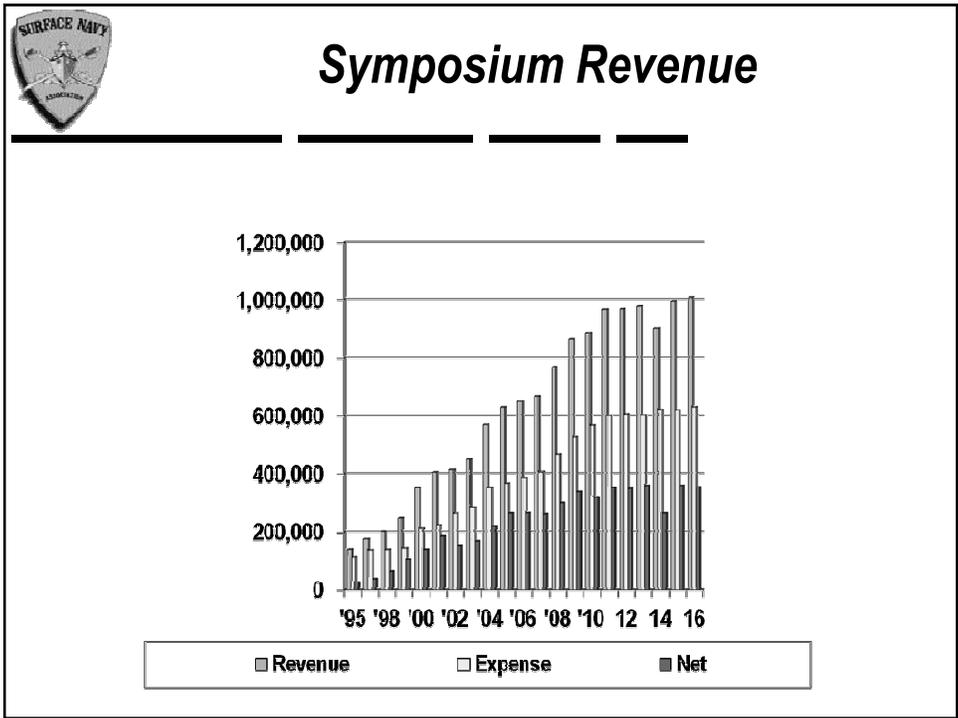


Symposium Attendance

Measures of Success	'10	'11	'12	'13	'14	'15	'16
—Banquet Attendance	950	925	980/875	875/750	725/685	850/710	836/700
—Corporate Banquet Tables	73	69	61	54	41	45	41
—Awards Luncheon	200	282/225	351/200	309/180	244/125	243/210	269/175
—International Navy Luncheon	300	403/295	444/300	406/250	386/285	342/158	390/250
—JO Luncheon	212	181/200	176/150	191/120	249/190	229/225	270/200
—Enlisted Roundtable	110	72/75	58/65	47/40	55/42	75/168	101/80
—Ret Flag Brief	100	72	93	89	79	71	80
—Heritage Lecture	150	244	261/175	255/130	198/100	180/100	208/85
—Total Registration: Seminar	1799	1630	1833	1590	1730	1978	2206
▪ Active Duty Registrations	905	751	699	615	846	891	900
▪ Exhibit Only Registration	641	551	564	678	622	666	638

****Starting in '11, number of registered vis-à-vis actual attendees**





2017 Symposium Advance Registration Figures

Event	#s as of 1/8/14	#s as of 1/7/2015	# as of 1/6/16	# as of 1/5/17
Reception	72	65	66	79
Pres Brkfst	29	34	31	22
Seminars	1341	1413	1549	1645
Flag	77	68	77	76
JO/MIDN Lunch	231	229	219	199
JORtable	104	195	192	189
MID Rtable	127	32	25	10
Enlisted	41	75	60	86
International Lunch	333	342	342	338
Heritage	171	180	193	258
Awards Lunch	233	243	238	254
05-06 Brief	315	354	376	390
USCG Brief	83	82	103	145
Banquet (NonCorp)	535	536	532	596
Total in Dbase	2237	2342	2519	2607
Total Active Duty	582	638	676	719



2016 SNA West Coast Symposium

11 August 2016 at Naval Station San Diego

■ **Related Events**

- SWFOT 9-10 August 2016
- Retired Flag Brief 12 August
- San Diego Chapter Golf Tournament 12 August

■ **Exhibitors**

■ **Attendance**

- 479 people registered; over 500 attended.
- Over 225 active duty and over 20 active duty flag officers.

■ **Financial**

2016 SNA WCS CORPORATE PARTICIPATION

As of 18 July 2016

EXHIBITORS

Advanced Acoustic Concepts
Anchor Scholarship Foundation
Austal
BAE Systems
Boeing
Dresser Rand Company
Fincantieri Marinette Marine
Fleet Week
General Dynamics Mission Systems
General Dynamics NASSCO
Howell Laboratories, Inc
Hydroid
Ingalls Shipbuilding
Innovative Signal Analysis, Inc
Kongsberg Defense Systems
LMCO
Marotta Controls, Inc
Naval Surface and Mine Warfighting Development Center (SMWDC)
Navy Personnel Command - PERS 41
Northrop Grumman Systems Corporation
NPS
SAAB
United Through Reading
Wartsila Defense Inc

SPONSORS

General Dynamic Mission Systems	Lunch
Leidos (sponsor and ad only)	Lunch
SAAB	AV

PROGRAM ADS

Advanced Acoustic Concepts	Full Page
Ingalls Shipbuilding	Inside Front Cover
Leidos	Half Page

PUBLICATION DISTRIBUTION ONLY

Proceedings
Seapower
Tactical Defense

2016 West Coast Symposium

	2015	2016
INCOME:		
Exhibits and Sponsors	39,350.00	39,300.00
Registration/Lunch	1,190.00	1,500.00
TOTAL INCOME	\$ 40,540.00	\$ 40,800.00
	\$ 40,540.00	\$ 40,800.00
EXPENSES:		
Catering and Rentals	22,063.43	23,329.06
AV	4,322.35	4,402.75
Decorator	2,190.24	2,121.36
Security	247.00	247.00
Staff Car Rental and Fuel	329.07	354.48
Staff Travel	1,301.20	673.46
Staff Lodging and Parking	2,348.83	2,149.33
Staff Food	336.04	455.13
SNA and Speaker Travel	928.70	442.20
SNA and Speaker Car Rental	490.42	485.78
SNA and Speaker Lodging, Parking and Food	890.38	1,122.00
Programs	809.01	645.20
Supplies		
Shipping	670.09	775.37
Signs and Banners	368.23	438.91
TOTAL EXPENSES	\$ 37,294.99	\$ 37,642.03
NET	\$ 3,245.01	\$ 3,157.97



Communications Committee

CAPT Ned Lundquist, USN(Ret)

Chairman

Debbie Garry Staff

Members

Brenda Burdick, General Dynamics Mission Systems

Beci Brenton, Huntington-Ingalls Industries

Bethany Skorik, Marinette Marine Corporation

Thad Smith, Raytheon

LT Derrick Ingle, Naval Surface & Mine Warfighting Development Center

Michelle Bowden, Austal USA

Amanda Schildt, Raytheon

Karl Johnson, BAE Systems Ship Repair



Strategy

- **Our communications objective is to achieve “Thought Leadership” by creating opportunities to promote greater coordination and communication among those in the military, business and academic communities who share a common interest in Naval Surface Warfare and to support the activities of Surface Naval and Coast Guard Forces.**



Thought Leadership

Conduct communications activities that support the Surface Navy Association

PURPOSE:

- *To promote recognition of the role of the Navy and Coast Guard Surface Forces in United States' security*
- *To recognize and publicize professional excellence in Surface Warfare*
- *To deal with the challenges in the role of Naval Forces in national security*
- *To promote liaison and communication among military, academic and business communities*
- *To foster and preserve the heritage of the Surface Forces in the United States Navy and Coast Guard*
- *To provide forums on professional matters affecting Surface Naval Forces and the United States Navy and Coast Guard*



Communications Programs

- SNA Publication *Surface Sitrep*; SNA Website
 - *Surface Sitrep online*
- Symposium Support
 - Reporter / media support
 - Promotion in trade media
 - Streaming Video / YouTube
 - Defense Media Activity coverage
- West Coast Symposium Support
- Chapter Support
- Forums (communications; maritime security)
- Renewed committee engagement...

■ How can we help???



SNA Surface Sitrep

Communicating the Surface Navy and SNA message to our membership:

2016-2017 exclusive editorial content

- *RADM Mark Montgomery, USN, U.S. Pacific Command J3*
- *CAPT Chris Sweeney, USN, CDS 15*
- *CAPT John Brughelli, SC, USN, C7F N4*
- *CAPT Jeff Wolstenholme, USN, CTF 64*
- *VADM Clive Johnstone, CB CBE, RN, Commander, Allied MARCOM*
- *CDR Christina Dalmau, USN, CO USS Carter Hall (LSD 50)*
- *CDR Paris Kanoutos, Hellenic Navy, CO HS Axios (A 464).*
- *CAPT Richard Dromerhauser, USN, CDS 60 / CTF 65*
- *RADM Peter Brown, USCG, Asst. Cmdt. for Response Policy*
- *RADM Jim Shannon, USN, DASN International Programs*
- *CAPT Jim Kirk, USN, CO USS Zumwalt (DDG 1000)*
- *CDRE Panagiotis Lympiris, Hellenic Navy, Commander Frigates Command*



SNA Surface Sitrep

Communicating the Surface Navy and SNA message to our membership:

2015 – 2016 exclusive editorial content

- *Mark VI Patrol Boats*
- *Italian Navy Maritime Operations Center Santa Rosa*
- *West Coast Symposium*
- *Singaporean Navy Changi C2 Centre*
- *Aegis Ashore Missile Defense System (AAMDS) Deveselu, Romania*
- *PCU Manchester (LCS 14) launch*
- *USS Detroit (LCS 7) commissioning*



SNA Surface Sitrep

Communicating the Surface Navy and SNA message to our membership:

2015- 2016 exclusive editorial content

- ***Five Ls of Surface Warfare***
-By Rear Adm. Sinclair Harris, USN

- ***Command Philosophy***
-By Cmdr. Jake Douglas, Commander, Patrol Coastal Squadron ONE



SNA Surface Sitrep

- **Surface SITREP has become the publication of record for the Surface Community.**
- **Commands and activities are urged to submit content to Dgarrynavysna@aol.com.**



Corporate Report

■ Corporate Membership Program

- No change in 2016

■ Corporate Members

- 2008: 70
- 2009: 74
- 2010: 80
- 2011: 85
- 2012: 83
- 2013: 89
- 2014: 89
- 2015: 92
- 2016: 90

■ 2016 Corporate Gain/Loss

2016 SNA CORPORATE SNAPSHOT

Currently 90 Corporate Members

Company	\$	Exp Date	Join Date
Bridgeborn	\$1,000.00	170930	27-Sep-16
Fairlead Integrated	\$1,000.00	170831	25-Aug-16
Flagship Government Relations	\$1,000.00	170131	14-Jan-16
Hydroid	\$2,000.00	170831	16-Aug-16
Tri-Tec Manufacturing	\$1,000.00	170731	26-Jul-16
VT Halter Marine	\$3,000.00	170131	05-Jan-16
GAINED (6)	\$9,000.00		

DROPPED IN 2016

Company	\$	Exp Date	Join Date
AeroVironment	\$3,000.00	1/31/2016	1/31/2015
Aydin Displays	\$1,000.00	12/31/2016	12/1/2010
Bollinger Shipyard	\$2,000.00	12/31/2016	12/2/2014
Harris Corp	\$5,000.00	7/31/2016	
Life Cycle Engineering	\$2,000.00	12/31/2016	12/2/2013
Parons	\$1,000.00	11/30/2016	11/28/2012
TASC	\$3,000.00	1/31/2016	1/10/2013
LOST (8)	\$17,000.00		

NET GAIN/LOSS FOR 2016 (\$8,000.00)



2016 Scholarship Committee

- Chairman – VADM Lee Gunn, USN(Ret)
- Committee Members
 - VADM Hank Giffin, USN (Ret)
 - CAPT Mike Davis, USN (Ret)
 - CAPT Stephen Murray, USN
 - CAPT Troy Stoner, USN (Ret)
 - CAPT Bob Wells, USN (Ret)
 - CDR Walter Parker, III USN
 - LCDR Alexa Forsyth Jenkins, USN
 - Ms. Angela Bonner



VADM Robert L. Walters Scholarship Fund

- **\$2,000 per year with up to three renewal years**
- **56 Scholarships in 2016**
 - 38 Renewals
 - 18 New Selectees
 - 47 New Applicants
- **2016 Demographics**



2017 Scholarship Program

- **Determine Number of Scholarships for 2017 in March 2017**
- **Finance Summary**
 - Evaluation of Fund Raising Efforts in 2016
 - **Symposium Revenue**
 - \$69,172
 - **Corporate Donations**
 - \$10,400
 - **Individual Donations**
 - \$8,614
 - **Ending Balance:**
 - \$79,430
 - **Planned Transfer from Investment/Operating Account in 2017**
 - Minimum of \$50,000
- **Overall Scholarship Fund: Healthy**



2017 Scholarship Program

- **Plan for:**
 - 44 Renewals
 - 16 New
- **Defer final decision to March ExCom Meeting**
 - Will know number of applicants/renewals
 - Will have better picture of Symposium Income and Investment Account



Getting the word out!

- **Emails to members**
- **Publicized in *Surface Sitrep***
- **Signage at Symposium and other conferences.**



Scholarship Committee

- **We appreciate your support and welcome your ideas**



***Open Discussion
And
New Business***

BOD 9 Jan 2017



President's Summary

VADM Barry McCullough

BOD 9 Jan 2017



Chairman's Closing Remarks

ADM Jim Hogg

BOD 9 Jan 2017