

**SNA Board of Directors Meeting
January 12, 2007**

IN ATTENDANCE

ADM James Hogg, USN (Ret), Chairman
VADM Kevin Green, USN (Ret), President
CAPT Dave Lee, USN (Ret), Secretary
CAPT Kevin Tackett, USN (Ret), Treasurer
VADM Lee Gunn, USN (Ret),
Past President
VADM Tim LaFleur, USN (Ret),
VP-West Coast
VADM Hank Giffin, USN (Ret),
VP – East Coast
RADM Dennis Conley, USN (Ret),
Chair, Membership Committee
CAPT Paul Rinn, USN (Ret),
Chair, Awards Committee
CAPT Bill Erickson, USN (Ret),
Executive Director
CAPT Jim Alosi, USN (Ret)
CAPT Bob Bellitto, USN
CAPT Dave Bigelow, USN (Ret)
MACS(SW) Chris Calhoun, USN
LCDR John Callaway, USN
CDR Joseph Famme, USN (Ret)
RADM Jay Foley, USN (Ret)
CAPT Pat Garrett, USN (Ret)
OS1(SW) Roberta Hardin, USN
RADM Dave Hart, USN (Ret)
CAPT Nick Holman, USN

RADM Chuck Horne, USN (Ret)
CNOCM Harry Kantrovitch, USN (Ret)
VADM Doug Katz, USN (Ret)
CDR Joe Leonard, USN
CAPT Ned Lundquist, USN (Ret)
CDR Bryan McGrath, USN
RDML Lee Metcalf, USN
CAPT Joseph Natale, USN (Ret)
RADM Michael Nowakowski, USN
VADM John Nyquist, USN (Ret)
FORCM Karen O'Connor, USN
CNOCM (SW) Bernard Quibilan, USN (Ret)
RADM Bill Retz, USN (Ret)
LT Jeff Servello, USN
FORCM (SW/AW) Bill Slingerland, USN
(Ret)
CAPT Michael Smith, USN
Mr. Thadeous Smith
CAPT Pat Stadt, USCG
Mr. Dave Stevenson
RADM Bob Sutton, USN (Ret)
CAPT Kevin Sweeney, USN
RADM John Tozzi, USCG, (Ret)
MCPON Bob Walker, USN (Ret)
LCDR Tom Williams, USN
CAPT Stephen Woodall, USN (Ret)

MINUTES

The minutes from the last meeting we reviewed and were carried unanimously (see attached).

PRESIDENT REPORT

The State of our union is strong and we are a healthy association who serve our members and fulfill our goals. Each attendees is asked to volunteer on committees if time permits. Under the leadership of RADM Geof Chesbrough the 2006 symposium was absolutely sensational. During the year both Hall of Fames were installed; one in SWOS at Newport and one at the Naval Heritage Center in DC. A number of chapters held successful Sailor of the Year events and both West Coast symposiums were well attended. We also held the first Communications Forum in DC that was also a successful event.

Two big initiatives were membership drives for both individual and corporate members. On the individual side we gave out a number of complimentary three-year memberships for specific communities of our enlisted sailors. We also restructured the corporate program to line up with revenue rather than number of employees.

For 2007 we are looking at the possibility of establishing a Hall of Fame in Great Lakes. This is particularly important as 85% of our Navy goes through Great Lakes. A chapter is in the process of being established in the Bay Area and we are looking to hold future Communication Forums.

This year we need to have the Board of Directors look at a number of items to see if our programs are focused correctly in support of our membership. We are a membership centric association and we need to make sure we are serving them as we should. Part of this is also to ensure that our financial strategy is appropriate and in keeping with our goals.

One of the roles of our association is to educate people about the Surface Warfare community as opposed to acting as a lobby like most of the other associations based here in Washington.

Communications within leadership is important and we need to answer the question - are we reaching out to the BOD and chapter presidents adequately. We need to make sure that there is more communication between Chapter Presidents than just annually at the Chapter Presidents' Breakfast. It is important that we get more active participation from our Board Members on committees. We also need to make adjustments with how we communicate with active duty Surface Navy leadership.

TREASURER'S REPORT

In the last few years we have more than doubled the number of scholarships that we have awarded. We also have a number of investment accounts that are performing well. We are a healthy organization financially. We dispensed around \$72,000 to our chapters which is an increase in past years. We were around \$5,000 to the good. We did have a number of adjustments to corpus to account for Hall of Fame expenditure. These were approved by the Executive Committee prior to expenditure. Motion was made to accept the financial report and proposed budget as distributed at the meeting (see attachment). This motion was carried unanimously.

SECRETARY'S REPORT

The nomination process was reviewed and those members whose terms are to expire were thanked. An official letter will also be sent to each outgoing member. The new members were introduced. Encouraged members to serve on one of our standing committees and to also act as a mentor to local chapter.

CORPORATE REPORT

The new structure for corporate members was reviewed. (See attachment) There was some discussion regarding actively soliciting more corporate sponsors by all Board members and to perhaps put an emphasis more on chapter support. Members were reminded that we have to stay within our legal requirements on soliciting funds.

SYMPOSIUM REPORT

The preliminary numbers from the 2007 symposium were reviewed against historical data from the last 5 years. (See attachment)

MEMBERSHIP REPORT

The membership report was reviewed and the increase in numbers was discussed including how many of them were paid and how many were complimentary. The committee will continue to focus on enlisted membership. There was a comment regarding the lack of stories specifically of interest to the enlisted community in the SITREP. We need to better leverage the Senior Enlisted Academy. We have 29 chapters and each one is unique. We therefore look at each request for support on a case-by-case basis. The following chapters were awarded the Chapter Excellence Award based on the activities that they did through 2006. (See attachment)

AWARDS COMMITTEE

The winners of all the awards presented during the symposium were reviewed. It was thought that for future years the criteria for the Literary Award needs to be expanded. Those in attendance were asked to help identify people who should be nominated for Special Recognition, Hall of Fame and also for Historical Remembrance.

SCHOLARSHIP COMMITTEE

Program has grown in the past few years. Had 33 renewals this year and 18 new selectees. In addition to publishing the names of winners we should try and publish more success stories in the SITREP "Scholarship Corner".

PR COMMITTEE

The communications forum in late November was very successful. We will look in to more one-day sessions for 2007. Goals for the committee in 2007 is to review the website and also the SITREP.

NEW BUSINESS

- Enlisted Participation. It was suggested that we should have better representation for the enlisted community in both the SITREP and on panels.
- The retired community could co-sponsor 4 or 5 individuals to attend chapter events.
- Each chapter should have a VP for enlisted team work.
- It was suggested that a letter be sent to each chapter president with these recommendations.
- Need to focus more on staff in the SITREP. Modified the masthead to better show who to contact.
- Need to look forward to the Strategic Planning Session later in the year.
- It was noted that a number of Midshipmen from Ohio State drove to the symposium. There might be some value to tap other NROTC units. There is a Surface Warfare NROTC watch bill that perhaps we could tap into.

- During the Enlisted Roundtable one of the attendees challenged those in attendance to become members. Need to get their role models, typically the Chief, to help promote their membership.
- It was suggested that we need to profile the award winners more.
- It was suggested that we look into some form of discussion thread for Board Members so that they can become more involved.
- Each board members should review the charter and by laws and make suggestions specifically in preparation for an offsite meeting later in the year.