

**Surface Navy Association
Executive Committee Meeting Minutes (Draft)
January 5, 2012**

IN ATTENDANCE

VADM Admiral Route, USN (Ret)
CAPT Dave Lee, USN (Ret)
CAPT Jim Tackett, USN (Ret)
VADM Hank Giffin, USN (Ret) (*via phone*)
VADM Bill Earner, USN (Ret)
VADM Lee Gunn, USN (Ret)
RADM Dave Hart, USN (Ret)
CAPT Ned Lundquist, USN (Ret)
LT Rob McFall, USN (Ret)
CAPT Bob Oldani, USN (Ret) (*via phone*)
RADM Robert Reilly, USN (Ret)
CAPT Paul Rinn, USN (Ret)
RADM Dennis Conley, USN (Ret)
CAPT Mark Sedlacek, USN (Ret)
CNOCM(SW) Harry Kantrovich
FLTCM(SW/AW) Tom Howard, USN (Ret) (*via phone*)
Mr Thad Smith (*via phone*)
CAPT Bill Erickson, USN (Ret)
Julie Howard

PRESIDENT'S REPORT

The meeting was called to order by the President. Admiral Route welcomed all attendees to the meeting. The minutes from the 15 December 2011 Executive Committee Meeting were approved with no changes. Admiral Route thanked Admiral Giffin for handling the Old Salt turnover to Admiral Harvey. He thanked Admiral Amerault and Captain Erickson for also being in attendance.

EXECUTIVE DIRECTOR REPORT

The Executive Director noted that the Symposium was the main focus of this meeting and took time to outline the proposed agenda for both the Board of Directors' meeting and the General Meeting. All the new Board Members have been notified and at least six are available to attend the meeting on Monday. There is also a very good turnout of Chapter Presidents.

CORPORATE MEMBERS REPORT

SNA currently has 85 corporate members. New members include FLIR Systems, Renk Test Systems, GmbH, and RMS Premium Cruise Books (Remember My Service). Income exceeded budget slightly. Our budget for 2011 was \$200,000 and brought in \$207,000.

SECRETARY REPORT

No Report.

TREASURER REPORT

The Treasurer reviewed the current finance report including chapter disbursements. SNA ended the year in the black with a delta of \$16,000 for the unbudgeted items taken from the

Corpus over the year. The proposed budget for 2012 that will be presented to the BOD was reviewed and the motion to give to BOD as presented today was carried unanimously.

FINANCE COMMITTEE

Admiral Earner reported that we are not making as much money in interest as would have hoped but aren't losing either. We still have approximately \$1,000,000 spread across a variety of accounts.

SYMPOSIUM REPORT

Admiral Hart reviewed the minor changes to the schedule that have occurred since the last meeting. The most significant one was the acceptance by Admiral Mullen to speak at the banquet. The preliminary registration numbers looked good. It was noted that we have strong sessions on Thursday afternoon and really need to encourage attendance for them. To accommodate all the requests for exhibitors this year we have opened up the Washington Room to exhibits.

AWARDS REPORT

Captain Rinn reviewed the award winners and who will be in attendance (see slide).

SCHOLARSHIP REPORT

It was agreed that Admiral Giffin would present a brief scholarship presentation to our corporate members at the VP Breakfast and at the CEO Briefing.

MEMBERSHIP REPORT

In 2011 we converted 28 complimentary members to regular paid members which is better than before. We are still losing Enlisted members; however, we do still have participation at both major Fleet concentration areas – Norfolk and San Diego. Overall, we are still fairly steady in total membership numbers.

PUBLIC RELATIONS REPORT

We will start promoting the Maritime Security Forum at the Symposium next week. We are looking at doing an OA Forum in conjunction with West Coast. Geof Fine, who was of great help in putting together the agenda for the previous OA Forum, is now with Janes and would like to help.

SPECIAL PROJECTS

We have 2 videos from the Heritage Night in 2011 up on the web and distributed through YouTube.

AI: Promote in next issue of Surface Sitrep.

NEW BUSINESS

Next meeting scheduled for March 2012.